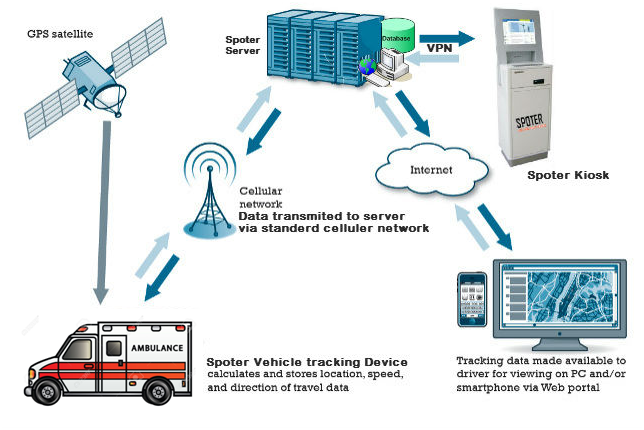
## Proposal

## for

## SATELLITE BASED AMBULANCE TRACKING & SYSTEM



**Why GPS Tracking:**

Every second counts in a medical emergency, so it is important for ambulances to reach their destinations as quickly as possible. An emergency vehicle tracking system from Spoter GPS makes it easier for healthcare facilities and private services to respond to emergency calls as efficiently as possible. Spoter uses satellite tacking technology that provides real-time updates about your ambulances. This makes it possible for your business to save more lives while saving more money.

**Monitoring EMS Locations**

Spoter ambulance tracking lets you know exactly where your emergency vehicles are at all times. This offers several benefits that can improve the services you offer clients.

**Benefits from Spoter Satellite tracking service include**

* Pinpointing vehicle locations to determine which EMS team is closest to an emergency call
* Providing real-time directions to ambulance drivers so they can take quick routes while avoiding heavy traffic and accidents.

**Improving EMS Services with GPS**

Ambulance tracking from Spoter can also help you make sure that your EMS teams stay on task at all times. This can significantly improve the services that clients receive while helping you keep accurate records about travel times, useful routes, and the number of employees that you need in the field during high-volume periods. With an emergency vehicle tracking system you can

* Monitor each ambulance to make sure EMS crews follow directions and orders properly.
* Make sure EMS crews focus on their jobs and do not take unauthorized breaks.
* Determine which routes allow drivers to reach popular destinations (hospitals, schools, nursing homes, etc.).
* Fastest GPS Reports for Effective Business Decisions.

Businesses that offer EMS services must make sure that they cut costs wherever possible without negatively affecting the services that they offer. GPS reports make it easier for managers to make important business decisions that can reduce costs while improving services. With GPS software, you get precise information about travel times and distances. Instead of relying on approximations, you get detailed data that makes it possible to lower costs while improving the services clients receive.

Every decision made by medical professionals has an impact on someone's life. Spoter GPS can help you make informed decisions that will make your business more successful.

Contact Spoter GPS to learn more about how a real-time EMS ambulance GPS tracking system could benefit your business and clients.

SPOTER



Here are some essentials, SPOTER – Vehicle Tracking Systems features to consider which will help you to choose Spoter as the right product that fits your needs and budget.

**REAL TIME TRACKING**

Spoter Tracking devices are enabled with real-time monitoring. Location of the vehicles is tracked on the map as it moves from point to point. The GPS location of your vehicle is displayed on a map along with vehicle speed if the vehicle is moving. The current state of the vehicle like moving, parked since or idle is shown using map markers. Multiple vehicles can be grouped and managed simultaneously using simple to use interface.

**TRIP HISTORY.**

You can track all the trips made by the vehicle graphically on the map. Information such as kilometers traveled, stoppages, idling, engine time and average speed is displayed. Over speeding and overdrive stretches are highlighted on the map. Spoter systems also come with an option to replay the entire trip. This feature brings in value for both business owners and chauffeur driven car owners.

**ALERTS.**

Using, Spoter[**vehicle tracking system; features**](http://www.assettrackr.com/blog/case-study/what-is-gps-based-vehicle-tracking-system/) like over speeding alert, start of day alert, route deviation alert and excessive stoppage alert, one can analyze driver behavior and optimize fuel usage and optimizing workforce. Depending on your need there are several alerts that can be configured: Idling Alert, Stoppage Alert, Tampering Alert, Over-speeding Alert etc.

**ANYTIME ANYWHERE ACCESS.**

Spoter connects you to the world where any and every information is available at your fingertips, it is imperative invest in a vehicle tracking system that is accessible on web and on smart phone.

**GEO FENCING.**

Geo-fencing takes alert customization to the next level. You can create geographical boundaries called Geo fences on the map around a landmark. An alert is sent out every time the vehicle enters or exits the Geo fence. This opens up immense possibilities in different ways of using the monitoring information that can translate into increased operational efficiency, workforce optimization and elevated security and safety levels for the user.

**HISTORICAL REPORTS AND DASHBOARD SUMMARY.**

For businesses where medium to large fleet s involved, access to location and event reports provides high ROI. Fleet managers can track and analyze information on their vehicles up to 30 days in the past and make informed decisions that could positively impact their business. Spoter Solution comes with enterprise dashboard has a comprehensive set of graphical reports. This gives you an overall view of the metrics that matter for your business performance. There are reports for total distance traveled, idling time, over speeding, stoppages and utilization. You can see the metrics for different groups of vehicles and for different time periods.

**EASY TO USE, USER FRIENDLY INTERFACE.**

Spoter is simple and intuitive user interface providing powerful features like group-wise access without the need for multiple accounts, bird’s eye view of entire fleet and the ability to report historical and real-time data. A simple yet well-developed intuitive user interface allows easy access to the right information to make informed decisions.

**ACCESS CONTROL AND USER MANAGEMENT.**

User management and Access control is an important vehicle tracking system feature for business owners. With Spoter you can perform vehicle tracking for a group of vehicles and also view the report information for a group as a whole.

**ANALYTIC.**

Spoter tracking devices have innovative enterprise solution designed to harness the power of location based services and integrating it with cloud computing to make actionable fleet data available at the operator’s fingertips to ensure predictive performance of the fleet.

**Commercial Pricing Proposal –** Vehicle Tracking Solution

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **SL NO.** | **KEY FEATURES** | **SILVER**  **7000** | **BRONZE 8000** | **GOLD**  **9500** |
| 1 | Track your vehicle in real time. | Yes | Yes | Yes |
| 2 | Get reports of each vehicle's daily activities. | Yes | Yes | Yes |
| 3 | Real-time monitoring and on board data storage. | Yes | Yes | Yes |
| 4 | Online tracking with motion directions. | Yes | Yes | Yes |
| 5 | Geo-fencing/location /power off/ Over speed alert. | Yes | Yes | Yes |
| 6 | Send sms to get current location of vehicle on mobile. | Yes | Yes | Yes |
| 7 | Shortest path finder. | Yes | Yes | Yes |
| 8 | Multi-Geo fence | Yes | Yes | Yes |
| 9 | 1yr. Server, Storage, data Charge Paid | Yes | Yes | Yes |
| 10 | Detailed trip report. | Yes | Yes | Yes |
| 11 | ACC ignition detection, vehicle status notification | Yes | Yes | Yes |
| 12 | External SOS button, used in immergence case use | No | Yes | Yes |
| 13 | Build-in back up battery,  support illegal main power cut-off alarms | Yes | Yes | Yes |
| 14 | External Relay, used to cut off engine power or oil remotely | Yes | Yes | Yes |
| 15 | External Microphone, used in voice monitoring case | No | Yes | Yes |
| 16 | Door open /shock alert | No | No | Yes |
| 17 | Idling vehicle report. Hijack recovery system through engine shutdown. | Yes | Yes | Yes |
| 18 | Turn off vehicle remotely during theft. Speeding notifications. | Yes | Yes | Yes |
| 19 | Commands from your cell phone. Mileage statistics Door Locking | No | No | Yes |
| 20 | USB configuration (option) | Yes | Yes | Yes |
| 21 | SOS emergency alarm. | No | Yes | Yes |
| 22 | Optional Fuel Censor compatible | No | No | Yes |
| 23 | Internal Antenna | Yes | Yes | No |
| 24 | Inbuilt Geo Storage by SD card | No | No | Yes |
| 25 | External GPS Antenna and GSM Antenna | No | No | Yes |
| 26 | RFID Remote Controller | No | No | Yes |
| 27 | Streaming technology Support | No | No | No |
| 28 | 1 Yr. warrantee | Yes | Yes | Yes |
| 29 | Works on 9V to 24V | Yes | Yes | Yes |
| 30 | Reset Configuration | Yes | Yes | Yes |
| 31. | Yearly Renewal After First year | 3000/- | 3600/- | 3600/- |
| 32. | Extended Warrantee for One Year | 2000/- | 2000/- | 2000/- |

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* Taxes applicable extra as applicable.

**Terms & Conditions:**

**Warranty**

1 year repair/replacement standard limited warranty on the Tracking Device.

**Annual Maintenance Cost Rs. 2000/-**

To extend the comprehensive warranty you will need to cover them under an AMC.

*AMC will cover:*

* *Unit replacement in case of damage one time maximum for four times.*
* *4 preventive service calls per unit yearly*
* *4 trouble-shooting calls per unit yearly*

**Terms and Liabilities**

**A. Payment:** 100% advance against purchase order.

**B. Delivery:** Delivery within 2-3 Weeks of receipt of purchase order and advance payment.

**Carry – In Warranty**

Spoter warrants that in normal usage and with proper maintenance, its product (Vehicle Tracking Unit) will conform to their specification for a period of 12 months from the date of purchase by the customer, subject to the conditions, limitations and procedure listed below. Any product, which proves to be defective in normal usage during that 12 months period, will be repaired at Spoter or replace by Spoter. Warranty does not cover any battery, pad, Antennas & cables.

**Limitations**

Spoter shall be limited to the repair or replacement of any parts of the product, which are defective in materials.

Spoter shall not be liable in any way for Product failure, or any resulting loss or damage which arises from:

* Use of product in an application for which it was not designed or intended.
* Corrosion, degradation or wear and tear.
* Failure to service or maintain the product in accordance with Spoter recommendations.
* Faulty or deficient installation of the product.
* Any modification of alteration of the product.
* Conditions that exceed the products performance specifications or safe working loads.
* This warranty does not cover any incidental costs incurred for the investigation, removal, carriage, transport or installation of product.
* Service by anyone other than authorized Spoter representatives shall be taken as warranty void unless it accords with Spoter guidelines and standards of workmanship.

**Liability**

*Spoter shall not be responsible for*

* Any loss of anticipated turnover or profit or indirect, consequential or economic loss.
* Damages, costs or expenses payable to any third party.
* Death or personal injury.
* Any loss of warranty of vehicle due to installation of device.

**Procedure**

* Both warranty and non-warranty repairs can only be performed at Spoter.
* The customer shall send the goods together with an order for warranty or non-warranty repair to the Spoter service office. The order shall be delivered in writing by mail or electronic mail.
* The order must contain a detailed description of the defect.
* Both warranty and Non-warranty repairs shall be carried out by Spoter in 25-30 working days from the receipt of order.
* In case of warranty repair, the customer shall be responsible for transport of goods to service office and transport of goods back to the customer. If it is found that the repair is not subject to warranty, all costs of repairs will be borne by the customer.

**Service Level Details**

* In case of any manufacturing defect in the Tracking Unit or need for any trouble-shooting in the Tracking software, the support team will respond to addressed problem within 6 hours provided the vehicle is made available for check at mutually agreed location.
* For the location other than mutually agreed location, the service engineer will assess the cause of problem and will provide the time and assistance to repair, on case basis. The response of support service will be in addition to the travel time to provide the response.

**Validity of Proposal**

The proposal for Vehicle Tracking Solution will be valid for duration of 7 days from the date of submission.

**For demo:** login onto: [www.surat.spoter.co.in](http://www.surat.spoter.co.in) - Under ‘Tracking - Server 1’.

**USERNAME:** demo

**PASSWORD:** demo

**Thanking You…**

We look forward to hear from you soon.

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**Designation** – Distributor.

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